

Genius Network Scorecard

Name: _____ Date: _____

Mindsets	1	2	3	4	5	6	7	8	9	10	11	12	Score Now	Score Next
1 Ambitious	You feel that everything important in your life lies in the past, and there is nothing ahead.			You're increasingly anxious and frustrated about running out of time and energy to achieve your biggest goals.			You're confident that everything you've already accomplished will keep you moving forward.			You continually expand your vision of your future after each new achievement and success.				
2 Driven Doer	You're more and more worried about increasing expenses and decreasing cash flow and reserves.			Your habitual pattern is to be hyper-focused for one week and totally off course for the next two—with no clue why you do this.			You can remember periods when you were a big achiever, but you don't see the need for that kind of energy and drive right now.			Your daily life is always about achieving and measuring bigger results, and you are always motivated to go higher.				
3 Giver/Generous	As the world speeds up, you increasingly regret your past mistakes, poor decisions, and lost opportunities.			You want to contribute to others, but just being successful yourself takes up all of your time, attention, and energy.			You have been successful so far by waiting for other people to take initiative and then profiting from their results.			Your whole approach is to be as useful as you can, as much as you can, in every situation, with everyone you meet.				
4 Fun Achievers	You find yourself reacting to overwhelming complexities and uncertainties with no goals or strategy.			You don't find running your own business enjoyable, and looking ahead to an uncertain future makes you even more anxious.			You enjoy humor and comedy in their proper places but feel that anything really worthwhile deserves a serious approach.			You find the humor in every situation and use it to transform everyone's experience of participation and teamwork.				
5 Respect Marketing	You spend more and more time procrastinating because you lack the necessary capability and confidence to move forward.			You know marketing is important but you find it almost impossible right now to think about anything except immediate cash flow.			You have highly recommended marketing experts who advise you on how to keep up with the competition.			You know from your success that marketing is always the fastest, easiest, and biggest multiplier—at the lowest cost.				
6 Coachable	You are cutting yourself off from other people's capabilities and resources because you can't depend on anyone.			You've never found any coaches who can custom-design their approaches and systems to your specific situation.			You understand everything important about your business and market and stay in touch with the leading industry trends.			Your progress in all areas is increasingly informed and guided by extraordinary individuals with unique capabilities.				
7 Lead By Example	You feel increasingly angry and resentful that the economy and your industry seemed rigged to undermine and defeat you.			Your business career so far has been so up and down that many people have learned to discount your ideas and plans.			You consider that your successful image in public should be kept separate from how you operate behind the scenes.			Your number-one rule in life is to never try to sell anything to others that you aren't completely sold on yourself.				
8 Seeker	You feel increasingly left behind and embarrassed by other people's progress, success, and advantages.			You are habitually so overworked and pressured by deadlines and financial demands that you don't have time for self-improvement.			You make a regular habit of improving your business skills, your financial future, your lifestyle, and your social standing.			Your single most important project is always to be transforming yourself into a better human being and entrepreneur.				

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