

WHERE ARE YOU?

GENIUS NETWORK[®]

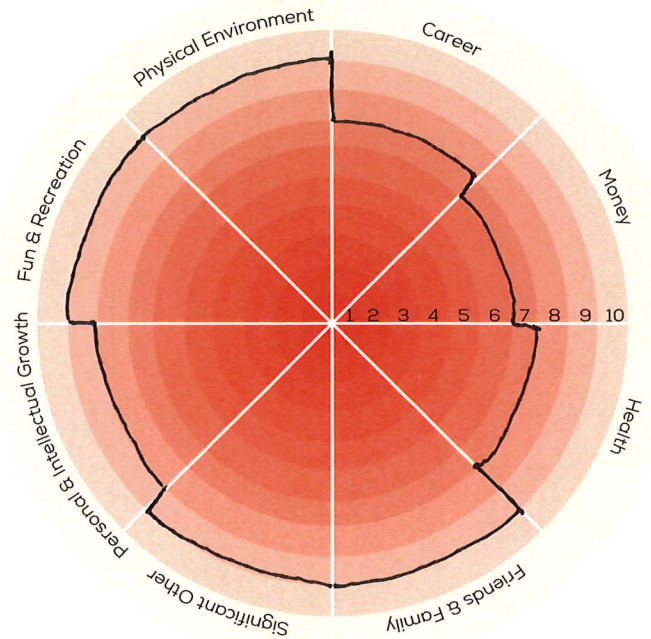
Where Are You, Where Do You Want To Go & How Are You Going To Get There?

Name: Pete Mitchell

Date: 1-13-20

I. Where Are You?

- Transition in business. Change in Market Partners
- Focus on CSW. Brokers. Real Estate Agents
- Lost 90lbs so far. Another 20-25 to go.



2. Where Do You Want To Go?

- Business that doesn't require someone else - (Debbie)
- Lose Another 20-25 lbs. Gain 15-20 lbs of muscle
- Learn/Master the Cold market to client model

3. How Are You Going To Get There?

- Dedicate 10K to ads.
- Continue diet & exercise program.
- Daily videos for CSW/Brokers/Real Estate Agents - Personal page
- Master the Ad model

Let us take this off your plate! **Send a photo of this tool to genius@getleverage.com** and a Leverage Implementation Consultant will **set up a free 45-min implementation call** to help you get your million dollar ideas off the page and into action! (One of the many resources available to you as a Genius Network Member).

GENIUS NETWORK® *Elegant Ideas*

One elegant idea is worth 1,000 semi-good ideas.

Use this tool to list those ideas that are worth pursuing and taking action on.

Name: Pete Mitchell Date: 1-13-20

ELEGANT IDEA

1ST ACTION ⚡

Look over messages

1 ~~to~~ verify your NOVA

2 Tell wife I appreciate her

3 What question am I not asking that I should be asking

Use with every prospect when engaging about their business.

4 Being wrong temporarily is not the same as being wrong permanently.

5 Change your label for the event

6 Find a creative way to stay in touch

7 Daily text messages

8

9

10

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Genius Network® Wrap Up

GENIUS
NETWORK.

Breakthroughs, Actions, Connections, & Contributions

Name Pete Mitchell Date 8/14/20

Top 5 Breakthroughs Or Insights

1. Change my label for the "event."
2. Find a creative way to stay in touch
3. Being wronged temporarily is not the same as being wronged permanently
4. What question am I not asking about your business that I should be asking.
5. I help business owners double their profits.

Top 3 Action Items To Put Those Breakthroughs Or Insights Into Motion

1. Start writing cards to people engaged.
2. Map out your follow up strategy
3. _____

Two Connections I Made Today That Can Help Me

1. Learn on social media strategies
2. At least two people for client work.

What Has Been **My Contribution**?

What Will I **Contribute** Over The Next 3 Years?